

# The 3-6-9 Training Framework aka "The Power of 3"

## 1. CashFlow Management

Minimize:

1. Taxes (Government)
  - A) Adjust W4
  - B) Own HBB/Record Keeping
  - C) Investing
2. Debt (Banks)
3. Expenses (Big Business)



[www.ExtraDigitMovement.com](http://www.ExtraDigitMovement.com)

## 2. Business Income 50-15-5

1. Prospect 50 – Listen more than you talk & ask **(50)** prospects 1 of our 3 questions! “Have you ever heard of... EDM? Or Income Shifting? or 369 Financial Transformation?” (Pick One)
2. Pique/Pass 15 – Get **(15)** prospects to A) Buzz Call B) [www.EDM.com](http://www.EDM.com) C) 3 Ways
3. Sign Up 5 – **(5)** Associates will join based on the **(50-15)**

Note: Focus on 3 Major Bonuses: **\$25 - \$50 - \$1000**

## 3 EDM Training Gears

## 3. Investment Income

### 1. Cash Equivalents:

(Lowest R.O.I.)

- Checking/Savings Account
- Money Market
- CDs

### 2A. Stocks:

- Pre-IPO
- IPO
- Post-IPO (Secondary Mkt)

### 2B. Bonds:

- Municipal
- Government
- Mortgage

### 3. Real Assets (Highest ROI):

- Precious Metals
- Real Estate
- \*\*YOUR myEcon Business\*\*

1. Addition  
Doing 1 on 1s

2. Multiplication  
Hosting Strategy Sessions

3. Exponents  
EDM Attraction Marketing Sites